



McGEE TOYOTA

TOYOTA | everyday

A McGee Family Dealership

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860 Washington St.
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Testimonial: Automotive Performance Builders, Inc. and Ilya Shnyder

I won't give you a long drawn out doctoral on Ilya or his company and how they are different from other companies and why you might benefit from a business relationship with them. The following is just one example of the dedication and commitment you will get hiring someone with his integrity and work ethic and you decide if this is the type of company you want your dealership partnering with.

This year the Friday before Washington's Birthday Weekend I had the Finance Director of our biggest dealership quit and walk out without any notice. I called Ilya at 9:30am and without hesitation he agreed to juggle his schedule and was there the next day (kids in tow). He worked all 3 days bell to bell taking finance turns and averaging over \$2,400 a copy. Within 1 week of our Finance Director's departure Ilya had recommended a new Director, scheduled an interview and even helped develop a performance based pay plan for him. Since Ilya has been with McGee our P.R.U. has increased 12% all of our product penetrations have increased and charge backs are down.

I have had the pleasure of working with Ilya for about 10 years now he is by far the most talented individual in all aspects of the business office. I would recommend him and his company to anyone looking to "take it to the next level".

Sincerely,

Jamie McKay